



## Senior Permitting and Regulatory Manager

The Senior Permitting and Regulatory Manager will show prior experience developing mitigation strategies and leading negotiations with permitting agencies. Applicants must demonstrate experience in leading complex regulatory strategies as well as leading teams preparing applications and documents for permits and approvals for US Army Corps of Engineers Section 404 permits, US Fish and Wildlife Service Section 7 Consultations and Biological Opinions, California Department of Fish and Game Section 1600 Streambed Alteration Agreements and Section 2081 Incidental Take Permits, Regional Water Quality Control Board Section 401 Water Quality Certifications. Experience with the California Environmental Quality Act (CEQA) and National Environmental Policy Act (NEPA) is also required. The successful candidate will work on exciting and challenging projects including utility, oil & gas, residential development, renewable energy, transportation, land planning, monitoring, and habitat restoration.

Further, the Senior Permitting and Regulatory Manager's responsibilities will include maintaining positive relationships with clients and public agencies, report preparation and review, developing and managing project budgets and schedules, business development activities, proposal preparation, task order preparation, and contract compliance. Applicants must show previous managerial experience and evidence of excellent oral and written communication. This position requires daily interaction with staff, client and regulatory agencies. Other duties related to this position include marketing, business development, and revenue projections. EI offers incentives and bonus programs for new clients, contracts and exceeding revenue/profitability targets.

### Education:

- BS, BA and/or graduate degree in biology, wetland science, environmental science, environmental studies, or similar field

### Qualifications:

- Demonstrated leadership role managing proposal efforts, contracts, and multiple project efforts simultaneously
- Project management experience in the environmental field on a range of projects with a variety of clients
- Ability to maintain professional relationships with diverse groups including field staff, contractors, and clients
- Knowledge of current environmental regulations including CEQA and NEPA
- Aptitude to work seamlessly on multiple tasks as requested or as assigned by the Principal
- Experience and training with ArcGIS and GPS technologies for large scale biological resource inventories

### Experience:

- 10 years working in biological resources, wetlands, and the regulatory permitting arena with experience in environmental consulting
- Proven experience working on all aspects of the project including proposal preparation, technical writing, regulatory permit applications, client interactions, jurisdictional delineations, and other field work
- Ability to work on business development and marketing tasks to support EI's growth